



KING WILLIAM, VA, March 06, 2018 – “On behalf of the King William County Public Schools, I am very pleased to announce a contract award to Lumos Networks to provide broadband internet services to our schools: King William High School, Hamilton-Holmes Middle School, Acquinton Elementary School and Cool Springs Primary School. Lumos will construct new fiber lines from Route 360 in Hanover to Central Garage and then proceed south-easterly down Route 30 to Hamilton-Holmes Middle School where it will be distributed to provide greatly enhanced internet capabilities and solutions for our administrators, teachers and staff, and most importantly, our students. This award is a result of a competitive bid to provide high quality, high speed and robust internet to meet our ever-expanding requirements. It is extremely important that we [King William County Public Schools] take this opportunity to improve our internet capacity in order to allow our school community stable web access,” stated Dr. David O. White, Division Superintendent.

“We are excited to announce our partnership with the King William County Public Schools and this relationship bolsters our position as a leader providing advanced broadband connectivity in our markets,” said Timothy G. Biltz, President and CEO of Lumos Networks. “The Richmond Metro market is a key expansion area for Lumos Networks and the education vertical is a critical element of our “Large Local” Enterprise growth strategy.”

“Lumos Networks now has over 500 miles of dense fiber in the Richmond Metro market and we continue to expand this footprint,” noted Joseph McCourt, Chief Revenue Officer of Lumos Networks. “I am proud of our sales, engineering and operations teams for this important contract win.”

“Our planned fiber investments into King William County will allow Lumos Networks to connect King William County Schools to a reliable, redundant and secure network. This new partnership with the School division will support their mission of education and we have the ability to expand the scope and capacity of the network as their bandwidth needs grow,” said Chris Shipman, General Manager and Vice President of Enterprise Sales in the Richmond and Hampton Roads markets for Lumos Networks.

About King William County Public Schools

At KWPCS, “we take learning personally.” KWPCS serves over 2200 students in grades pre-k through 12 in its 4 schools (not including West Point Public Schools). The school division provides students with rigorous instruction and rich curricula that prepares students to be successful adults. KWPCS has been fully accredited by the Virginia Board of Education since 2009 and enjoys an over 93% on-time graduation rate. www.kwcps.k12.va.us.

About Lumos Networks

Lumos Networks is a leading fiber-based service provider in the Mid-Atlantic region serving Carrier, Enterprise and Data Center customers, offering end-to-end connectivity in 27 markets in Virginia, West Virginia, North Carolina, Pennsylvania, Maryland, Ohio and Kentucky. With a fiber network of 11,028 fiber route miles and 517,244 total fiber strand miles, Lumos Networks connects 1,310 unique Fiber to the Cell sites, 1,685 total FTTC connections, 2,230 on-net buildings and approximately 3,500 total on-net locations. The Company also connects 44 total data centers, including three data centers acquired from DC74 (now named Lumos Data Centers), two acquired from Clarity Communications and seven company owned co-location facilities. In 2016, Lumos Networks generated over \$123 million in Data revenue over our fiber network. Detailed information about Lumos Networks is available at www.lumosnetworks.com.